



## INDIAN INSTITUTE OF MANAGEMENT CALCUTTA

### Criteria for short listing and final selection of PGDM and PGDCM candidates for 2012-2014 Batch

#### Stage I :

Candidates will be shortlisted based on CAT score and academic performance provided they achieve the following minimum section-wise and overall CAT 2011 percentile scores:

**Table 1 : Cut-off Percentile for short-listing in the GDPI process**

| Category | Section – I | Section – II | Overall |
|----------|-------------|--------------|---------|
| OPEN     | ≥ 90        | ≥ 90         | ≥ 95    |
| NC-OBC   | ≥ 75        | ≥ 75         | ≥ 85    |
| SC       | ≥ 65        | ≥ 65         | ≥ 75    |
| ST       | ≥ 60        | ≥ 60         | ≥ 70    |
| DA       | ≥ 60        | ≥ 60         | ≥ 70    |

#### Stage II :

Total score of a candidate will be computed out of 100, the break-up of which is given in Table 1 below:

**Table 2 : Criteria and break-up of total score**

| Criterion   | Weightage |
|-------------|-----------|
| CAT score   | 80%       |
| SSC marks   | 10%       |
| HSC marks   | 10%       |
| Total score | 100%      |

1. For SSC and HSC marks, scores will be awarded out of five points for each based on Table 3 below. The marks obtained by candidates will be rounded to the nearest integers:

**Table 3 : SSC/HSC marks and respective scores**

| SSC/HSC marks (%)        | Points |
|--------------------------|--------|
| 81 and above             | 5      |
| 76 to 80                 | 4      |
| 71 to 75                 | 3      |
| 66 to 70                 | 2      |
| 60 to 65                 | 1      |
| Less than or equal to 59 | 0      |

Shortlisted candidates based on the above criteria will be appearing for the GDPI which also has a written component. The shortlisting will be based on merit in each category, minimum qualification on the above mentioned criteria would not automatically shortlist the candidate for the next level.

**Criteria for Final Selection for PGDM & PGDCM (Batch 2011-13)**

The following table indicates the criteria and their weights to be used for final selection for PGDM and PGDCM for the batch 2012-14

**Table 4 : Criteria and weights for final selection for PGDM & PGDCM**

| Criterion                                                                           | Weight |
|-------------------------------------------------------------------------------------|--------|
| CAT Score                                                                           | 35%    |
| Group Discussion                                                                    | 8%     |
| Writing Ability Test (WAT)                                                          | 7%     |
| Personal Interview                                                                  | 40%    |
| Post Graduation, Professional qualification such as CA, ICWA and Company Secretary* | 2%     |
| Work Experience                                                                     | 8%     |
| Total                                                                               | 100%   |

\*Points will be awarded to candidates, who have already completed or will be completing their post graduate/professional qualification by 31st January, 2012.

For work experience, a maximum of eight marks will be awarded depending on the length of service as on 31 January, 2012. Only managerial work experience after graduation will be considered. Training/Project work/work done as an integral part of curricular requirement will not be considered.

**Table 5: Scores for work experience in months**

| <b>Months</b> | <b>Marks</b> |
|---------------|--------------|
| Less than 6   | <b>0</b>     |
| 7 to 9        | <b>0.5</b>   |
| 10 to 12      | <b>1</b>     |
| 13 to 15      | <b>2</b>     |
| 16 to 18      | <b>3</b>     |
| 19 to 21      | <b>4</b>     |
| 22 to 24      | <b>5</b>     |
| 25 to 27      | <b>6</b>     |
| 28 to 30      | <b>7</b>     |
| 31 to 33      | <b>8</b>     |
| 34 to 36      | <b>8</b>     |
| 37 to 39      | <b>7</b>     |
| 40 to 42      | <b>6</b>     |
| 43 and above  | <b>5</b>     |

The final selection list will be based on merit in each category; minimum qualification on the above mentioned criteria would not automatically qualify the candidate for admission in to IIMC.