

Indian Institute of Management Tiruchirappalli

Tiruchirappalli 620 015

Tamil Nadu, India

PGP Admission Process for IIM Tiruchirappalli¹

Batch of 2013

Indian Institute of Management Tiruchirappalli (IIM Trichy or IIM T) shall be offering its Post Graduate Programme in Management (PGP) course for the academic year starting June 2013. It plans to invite about one hundred (100) students for the PGP batch of 2013-15. This document details the process that would be adopted for selecting candidates for admission to the PGP at IIM Trichy for the batch of 2013-15. IIM T reserves the right to modify any part of this document including the various criteria and cut offs mentioned at any time till the actual admission process for the batch is completed.

The admission process of IIM Trichy seeks to identify the most promising candidates based on its mission statement for the PGP programme. The process takes into consideration the CAT score, the performance in Personal Interviews (PI) & Written Analysis Test (WAT), the candidate's academic performance as well as his or her passion for continued learning which can be seen in acquiring Master's degree or a professional qualification (a pass in the final examination of CA / ICWA / CS) and relevant work experience which would have added significantly to his / her personality that would bring richness to the class room.

IIM T's vision is to "Prepare young minds to contribute to the betterment of the global society". It thus aims at preparing its students for global leadership roles emerging from India in the decades to come. It also believes that its students should act as change agents with socially responsive behavior. It is for these reasons, it will have special weightages for parameters like communication ability and personality, managerial and leadership attributes, and social awareness and disposition in its selection process. It places a special emphasis on "social competence" of the student in its selection.

It aims at "creating an environment that encourages students having diverse backgrounds to achieve excellence in the field of their choice, through holistic, functional and relevant education. An educational process that promotes ethics, critical inquiry, creativity and originality, emphasizing interdisciplinary approach and lays foundation for lifelong learning..". Thus, it would like to select students with diverse backgrounds.

IIM Trichy shall adopt a philosophy of "experiential learning" where students would be encouraged to learn through field work, projects and live assignments in the industry along with case based methodology. IIM T shall partner with the industry for providing support by training and consulting activities and shall seek help from the industry by inviting their key executives and top management to talk to the students and for making available the live assignments to the students. It also believes in ongoing learning and feels that learning is a never ending process. It would, therefore, provide an extra weightage for students with a Master's degree or a Professional qualification (a pass in the final examination of Institute of Chartered Accountants of India or Institute of Cost and Works Accountants of India or Institute of Company Secretaries of India) to acknowledge their passion for continued learning.

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IIM Trichy shall foster a culture that would develop a “spirit of inquiry” among its students by offering them an “intellectual freedom” to explore knowledge. It shall inculcate a practice of “data based decision making” and a “spirit of collaboration” among its students. Its students should be able to work in and lead a global team of managers. “Integrity” and “ethical behavior” will be the foundations of IIM Tiruchirappalli. Attempts would be made to assess these qualities in the candidates during the Written Analysis Test (WAT) and Personal Interviews (PI).

It shall provide facilities for acquisition of knowledge, information and advancement of culture and Indian values to the Indian as well as foreign students. Tiruchirappalli is a great, historical city known for its rich heritage and has a legacy of providing quality education. IIM Trichy is proud to be in this great city.

It plans to undertake and make available facilities for research in all branches of knowledge, and to establish institutions / centers for this purpose.

On the basis of the philosophy of IIM Tiruchirappalli which has been mentioned above, criteria that would be used to select candidates for Personal Interview and Written Analysis Test (PI & WAT) are shown below:

A. Criteria for shortlisting for Personal Appearance (PA) Process:

IIM T will use the following criteria for shortlisting candidates for Personal Appearance (PA) process, only those candidates who fulfill the criteria in **both** Table 1& Table 2 will be considered for shortlisting.

Table 1 – Revised*

Cutoff criteria for CAT 2012 score and the CAT 2012 component scores in respective categories:

Category	Quantitative Ability and Data Interpretation (Section 1)	Verbal Ability and Logical Reasoning (Section 2)	Total
SC	60	60	75
ST	50	50	65
PWD	55	55	70
NCOBC	63	63	81
General	70	70	90

Table – 2

Cutoff criteria in X, XII & Under Graduate (UG) reported marks in respective categories:

Category	Cut off Marks %		
	Class X	Class XII	Under Graduate Degree
SC	60	55	50
ST	55	50	45
PWD	60	55	50
NCOBC	63	59	54
General	70	65	60

It must be noted that the cut-off scores given in Table 1 are indicative, and based on the cut-offs of the previous years. The actual cut-off scores for this year may vary from those mentioned in Table 1.

Among the candidates who qualify as per the above criteria, the shortlisting for the PA process would be done on the basis of total CAT score. IIM Trichy will decide the number of candidates to be called for the PA process for each of the above categories.

Personal Interview & Written Analysis Test (PI & WAT):

Personal Interview and written analysis are planned to be conducted at Bengaluru, Chennai, Delhi, Kolkata and Mumbai. Exact dates for PI & WAT will be communicated to shortlisted candidates in due course of time.

In cases where candidates have been shortlisted by the six new IIMs as well as older IIMs, IIM Trichy may collect the PI & WAT scores directly from the older IIMs. The details regarding this arrangement will be communicated at a later date.

B. Criteria that would be used to select candidates post Personal Interview (PI) and Written Analysis Test (WAT) is shown below:

1. **Written Analysis Test:** Assessment of Vocabulary,
Content and Writing Skills: 15 per cent weightage
2. **Personal Interview:** 17 per cent weightage
Assessment of
 - a. Communication, Attitude and Personality
 - b. Academic efforts and disposition
 - c. Managerial and leadership attributes
 - d. Social awareness and disposition
 - e. Overall presence
3. **Work experience** (based on relevance and quality of actual
work done and achievements, if any): 05 per cent weightage
4. **Performance at under graduate (UG) level:** 10 per cent weightage
This performance shall be measured by multiplying the percentage marks scored at the graduation level by the weightage applicable to the discipline as shown below. 10 per cent of the score so obtained shall be considered in the overall evaluation. [per cent score at UG * discipline weightage]* 0.10

Differential weightages, as shown below, shall be applied to different disciplines to overcome degree of difficulty in scoring in different disciplines (for instance, it is easier to score 75 per cent in Engineering discipline than in Arts) as well as to encourage diversity in the batch:

- a. Engineering / Technology: 0.6
- b. Science: 0.8
- c. Commerce / Economics / Management: 1.0
- d. Arts / Medicine (including Pharmacy): 0.9

5. Master's degree or Professional Qualification

(a pass in the Master's Degree / final examinations of CA / ICWA/ CS) : 02 per cent weightage

6. Gender Diversity – Male 0 per cent; Female: 1 per cent

01 per cent weightage

7. CAT Score:

50 per cent weightage

Offer Acceptance Fee & Withdrawal

A candidate receiving admission offer from IIM Tiruchirappalli and accepting the offer within the stipulated date needs to send along with Offer Acceptance (OA) an Offer Acceptance Amount (OAA) of Rs.50,000/-, which will be adjusted against Term I fee and the candidate is required to pay the difference between OAA and Term I fee, on or before the stipulated date. A candidate can subsequently withdraw the OA within the withdrawal date specified in the Offer Letter (OL). In this case, OAA will be refunded after deducting Rs,1,000/- as processing charges. If a candidate does not register for the programme on the date of registration for whatever reason or discontinues after registration, the entire fee paid including OAA will be forfeited and no refund of any fee or OAA will be made

Subject to jurisdiction of courts in Tiruchirappalli only